PEOPLE MANAGEMENT TOOLS
BENEFITTING THE WHOLESALE INDUSTRY

The wholesale industry is full of unique HR and payroll challenges. From management and scheduling of multiple locations to international distribution, there is a lot to manage and track. Thankfully, cloud-based people management solutions can help simplify some of these issues. Discover how industry leaders are transforming their HR and payroll processes.

ISSUES FACED WITHIN THE WHOLESALE INDUSTRY

1. Complex scheduling and overtime scenarios
2. Integration with global third-party solutions
3. Management of multiple locations across state and legal entities
4. Complex training and transportation needs

HOW STREAMLINED PEOPLE MANAGEMENT TOOLS CAN HELP

- Elimination of redundant manual data entry
- Improved safety and product training
- Expedited hiring, onboarding, and training solutions

INDUSTRY LEADERS ARE BENEFITTING

"By taking control of our in-house data, minimizing administration, and creating more adaptable business processes, our company has realized cost savings that exceed $500,000 per year."
– Domenic Milicia, chief HR and communications officer at TI Automotive

"The solution is helping us align our processes with the strategic goals of the company, providing us with so many ways to save time, and helping us impact the bottom line of our business."
– Tracy Bargielski, general manager of HR at Yamaha Corporation of America

"By making this information rapidly available to managers, we are giving them the tools they need to perform their roles better than ever before."
– Tom Bell, VP of HR and corporate strategy at Carolina CAT

CUSTOMER SUCCESS STORY

Since 1926, Carolina CAT has been serving construction, road-building, utility, and mining equipment needs. In the past, they relied on an assortment of disjointed vendors to complete their HR, benefits, and payroll processes. In 2008, Carolina CAT made the decision to let go of outdated practices and unify their HCM processes with a single comprehensive solution.

Leveraging a more robust HCM solution granted managers 24-7 access to key data about their own teams, and with more than 50 managers in 12 locations, the benefits were felt immediately. Supervisors were now able to quickly access vital information about their teams, such as staffing reports, compensation breakdowns, and performance review histories. Generating reports for executives or external parties has been faster and far more efficient than before. Business intelligence data became available across all areas of HR, payroll, and benefits, allowing teams to generate reports almost instantly to review labor costs, current headcounts, or 401(k) contributions.

Ultimate SOFTWARE

People first.